# IFM Meeting of the Board and Member Churches, April 25, 2017

#### **Board Officers Present**

Sue Van Son, Executive Director Kate Laferriere, Development Director Bob Thurman, President Kathy Mollet, Treasurer Mary Ellen Tracy, Secretary

### **Board Members Present**

Hilary Dart, Sierra Center for Spiritual Living
Judi Wade, Twin Cities
Diane Chang, Seventh Day Adventist
Joan Denzler, Sierra Pines Methodist
Debi Johnson, First Baptist, G.V
Cheri Eckholt, Grass Valley United Methodist
Nancy Koring, St. Patrick's
Jeff Hebert, St. Canice Catholic
Janet Kelly, Christian Science Church
Keith Johnson, Unitarian Universalist
Marnie Ratkovsky, Emmanuel Episcopal
Jim Schroeder, Peace Lutheran
Tim Gizzi, Calvary Bible

### **Absent**

Gaye Rogers, Grace Lutheran Pam Sufleski, Sierra Presbyterian Rick Kahil, Vice-President

Sue Van Son led us in prayer.

Keith Johnson announced that the memorial for Leal Portis will be May 27<sup>th</sup> at the Foothill Event Center.

The minutes of the March 28, 2017 meeting were approved unanimously.

### Nonprofits receiving food from IFM

Request for food by NEO from Halli Ellis-Edwards

- · NEO stands for New Events and Opportunities, a program for youth to help them make better choices
- It's an after school hangout for junior high, high school, and college students, currently on different days of the week
- Neo averages 130 visits per week
- Asking for food to help provide healthy snacks for the students, particularly for Fridays when they can stay until
   8:30
- Someone from NEO would come every week to get food that is donated and would be appropriate for snacks for the students. This would not take away from the food available for IFM clients.
- A motion was made, seconded, and unanimously approved to grant this request for food for NEO

### **Non-Profit Partners**

### Sue VanSon

Sue reviewed a list of organizations we partner with by providing food in various ways: some come in as clients, some come in each week at the end of the day, and others on an as needed basis.

#### **Q1 – 2017 REVIEW**

#### **KEY DISTRIBUTION FACTS**

### **Bob Thurman for Rick Kahil**

Client demographics have remained fairly stable

- Adults 75.2%
- Children 24.8%
- Seniors (55+) 27%
- Homeless 4.6%

#### Client trends

- New families 130
- Total families served 5,950
- Total individual served 14,061

#### Distribution

- Average visits per distribution day 153
- 23,263 grocery bags of food given Up 7.1%
  - More food and more nutritious food
- Retail value of food distributed = \$520,736

### **FINANCIAL REVIEW**

### **Kathy Mollet**

# Financial Highlights & Trends

#### **Balance Sheet**

- Continues to be healthy
- USDA Loan pay-down on 1/24/17 for \$90K
- Loan payable balance is now \$272.3K

# Profit & Loss Actuals to Date vs. Q1 2015 Budget

- Income is \$4.1K lower than expected
- Food and Food Supplies are lower than expected by \$5.6K
- Operations Expense is lower by \$1.6K
- Overall net income is \$3.7K better than planned through 3/31/17

### **OPS UPDATE**

#### Sue Van Son

Project Heart will begin using Suite A on May 8th

### Saturday distribution update

- Will begin May 13<sup>th</sup>
- Food Bank will provide a truck for a Raley's and Briar Patch pick up on Friday afternoon

### Easter distribution

- About 1,000 meals were given out
- Majority of clients really liked this new distribution system
- We will try the same process for Thanksgiving and Christmas this year

### Riverhill Farms donation program

- Donors can adopt a plant for \$25, a row for \$50, a bed for \$75, or a field for \$250
- · Checks to be sent to Riverhill Farms but made out to IFM
- This is a one time donation
- Money will be used by IFM to buy fresh produce from Riverhill Farms at wholesale prices for distribution three times a week during the farm season
- Response has been great
- Further information on the website

### **Bridges Out of Poverty**

- Class Sue and Kate attended
- How can various groups work to help local residents rise out of poverty

### Case Study

- Public Health and Nutrition Policy Institute
- Through UC Berkley
- IFM will work with Public Health on this
- Visitors will come to visit and tour IFM facilities on April 26<sup>th</sup>

# Volunteers needed

- Drivers 2 to 3
- Saturday volunteers Receptionists (need good computer skills) and Interviewers (need good people skills)
   9:15 to 1:00 the second Saturday of each month

#### Food

- Trying to buy more things guided by our nutrition policy
- · Broccoli and soup were purchased during the winter months

#### **FUND DEVELOPMENT UPDATE**

### **Kate Laferriere**

Matching Update - March, 2017

- Matching funds \$35,000
- Community donations \$57,568
- Total Donations \$92,568
- Number of new donors down a little over 2 previous years

There was a suggestion to create a different letter next year to reach out to potential new donors

# 2017 1st Quarter Grant Update

### Grants received

Church of LDS \$3K
 CSBG \$31.8K
 Soroptimists SF \$1.8K
 Grass Valley Elks \$2K - May

## Grant applications completed

Teichert Grant \$4,214 – Gutters
 Soroptimists GV \$1,000 – Benches
 United Way \$15,412 – Protein

(Representatives from United Way will visit IFM on Friday, April 28, to talk with board members and tour IFM)

Nevada City Elks \$2K (\$500 guaranteed)

# **Upcoming Grant Applications**

There are 8 upcoming applications

## **Upcoming Events**

Love in Nevada County - April 29th

IFM will be receiving help with general clean up

# Gala

- 16 tables have been sponsored
- \$10,500 underwritten
- Emails sent out regarding auction items
- Many thanks to all the generous donors

# Run for Hunger

- New date Saturday, Oct. 7<sup>th</sup>
- The downtown association is excited about it
- Music in the Mountains will provide young musicians to play along the route

#### Church Food Drive

- September is Hunger Action Month
- Each IFM member church, as well as non-member churches, asked to schedule a food drive during September

### **Shred Day**

- May 20<sup>th</sup> 8:30-12:30
- Owens Plaza
- In addition to shredding paper, they will be able to remove and destroy hard drives
- Volunteers who can lift boxes needed for 2 ½ hour shifts, 8-10:30 and 10:30-1:00

### Volunteer Luncheon

- Tuesday, June 6<sup>th</sup>, 11:30-1:30
- Peace Lutheran Church

# Safeway \$10 Bag

- Month of June
- Volunteers needed to hand out slips on Saturdays Families and Youth groups are great with this

### **GENERAL BUSINESS**

### **Bob Thurman**

### Treasurer replacement

- Search is ongoing
- Board members encouraged to help in the search

### **Annual Report**

- On IFM website
- Members encourage to read it
- Bob went through it briefly
- A few members shared stories about the importance of recognizing and interacting with our clients

### **Pastor Meeting**

- A few members have responded, but Bob still wants more input
- So far it looks like mid-day, mid-week would work
- Sue and Bob would attend

Next board meeting - May 23<sup>rd</sup>